

Message Text

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ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 OIC-02 AF-10 ARA-10 EA-10 EUR-12
NEA-10 /168 W

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FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 8790

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USMTN

ACTION STR PASS ELECTRICALLY FOR HEIMLICH, SCHMITZ, GEALY

STR PASS CODEL

E.O. 11652: N/A
TAGS: MTN, ETRD
SUBJECT: VISITS OF PRIVATE SECTOR ADVISORS

1. SCHMITZ/HEIMLICH MEMO OF APRIL 18 TO AMB. MCDONALD
DESCRIBED GUIDELINES FOR ISAC AND LSAC GENEVA VISITS AS
DISCUSSED WITH HIM IN WASHINGTON. WE SUGGEST THE FOLLOW-
ING SUPPLEMENTARY POINTS FOR TYPICAL GENEVA VISITS.

2. COMPOSITION OF GROUPS: WE HOPE THAT THE VISITING
GROUPS WILL CONSIST OF ISAC, AND IF POSSIBLE LSAC,
MEMBERS WHO HAVE SIMILAR PRODUCT INTERESTS AND WHO REPRESENT AS BROAD A SPECTRUM AS POSSIBLE OF THEIR ADVISORY
AREA. ADVISORY COMMITTEE MEMBERS ARE INVITED, BUT ATTENTION
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DANCE IS OPTIONAL. ANY ACCOMPANYING GOVERNMENT SPECIAL-
ISTS SHOULD BE CLOSELY FAMILIAR WITH THE VISITING GROUP
INTERESTS (E.G. ASSOCIATE DFO OR GODFATHER) SO THAT THEY
CAN TAKE A SUBSTANTIVE ROLE IN GENEVA AND ALSO INSURE THAT
ANY NECESSARY FOLLOW-UP STEPS ARE TAKEN AFTER THEIR RETURN
TO WASHINGTON.

3. PROPOSED FORMAT: WE PROPOSE THAT A STANDARD FORMAT FOR VISITS WITH MTN DEL BE TWO INTENSIVE SESSSIONS OF ABOUT TWO TO TWO AND ONE-HALF HOURS EACH ON CONSECUTIVE DAYS. MEETINGS WOULD BE WITH AN MTN NUCLEUS GROUP OF 4-6 PERSONS DIRECTLY INVOLVED IN KEY COUNTRY AND PRODUCT NEGOTIATIONS FOR PRODUCT CATEGORY INVOLVED. TYPICAL AGENDA FOR EACH FIRST SESSION OF: (1) VISITOR BRIEFING OF MTN NUCLEUS GROUP OF STATUS OF INDUSTRY AND TRADE, OUT-LOOK AHEAD, AND OBJECTIVES FOR NEGOTIATIONS. (2) MTN DEL GROUP BRIEFING OF VISITORS ON STATUS OF NEGOTIATIONS AND RESPONSE OF OTHER COUNTRIES IN BILATERAL AND PLURILATERAL DISCUSSIONS. (3) GENERAL DISCUSSION OF PROBLEMS AND SENSITIVITIES. SECOND SESSION (OPTIONAL: MAY ONLY BE NECESSARY OR DESIRED BY THOSE MOST INTENTLY INTERESTED.): (1) JOINT DISCUSSION OF POSSIBILITIES AND PRIORITIES IN FUNCTIONAL AREAS OF NEGOTIATIONS (I.E., STANDARDS, SUBSIDIES, TARIFFS, ETC.). (2) JOINT DISCUSSION OF POSSIBILITIES AND PRIORITIES BY COUNTRY. (3) JOINT DISCUSSION OF IMPORTANT ELEMENTS IN A TOTAL PACKAGE.

4. WE WILL ALSO DISCUSS OPTIONS FOR SUBSEQUENT PHASE OF PRIVATE SECTOR GENEVA INPUT (FOR FINAL SIX WEEKS OF NEGOTIATIONS) AND FOR HANDLING VISITORS (IF ANY) DURING THE ABOVE SESSIONS.

5. WE AGAIN EMPHASIZE NEED FOR RECEIPT IN GENEVA OF LIMITED OFFICIAL USE

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TPSC-APPROVED SECTOR OBJECTIVES PAPERS AT LEAST ONE WEEK IN ADVANCE OF VISITORS' ARRIVAL AS WELL AS PERTINENT INFORMATION ON NAMES AND AFFILIATIONS OF THOSE EXPECTED TO BE INCLUDED IN VISITING GROUPS. CULBERT

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Message Attributes

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